

This book shows readers the smarter way to sell -by building trusted consultative relationships with their customers. Whatever you are selling, this book will help you do it better, and feel better about doing it. By switching your focus from the hard sell to building more trust and adding more value, you will end up not just with more satisfied customers, but with more sales as well.

The Ernst & Young Tax Guide 2002, Dream Sight: A Dictionary and Guide for Interpreting Any Dream, Milwaukee, Wisconsin (Images of America), Destined for the Tower (Darkover), Calculus 7e Early Transcendentals Chapters 1-11, Radiant Aspiration - The Butterlamp Prayer, The Red One,

Smarter Selling: How to grow sales by building trusted relationships, 2nd Edition Smarter Selling: Next generation sales strategies to meet your buyer's needs.

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